

MIDDLE MARKET BUYOUT AND GROWTH EQUITY INVESTMENTS

FIRM OVERVIEW

Ridgemont Equity Partners is a Charlotte-based private equity firm that provides buyout and growth capital to closely-held private companies and new business platforms. Since 1993, the principals of Ridgemont have invested over \$3 billion across 115 companies and demonstrated a proven, industry-focused model that has yielded consistently attractive returns.

INVESTMENT CRITERIA

Fund

- Ridgemont Equity Partners I, L.P. was closed in March 2013 with \$735 million in commitments

Size Range

- \$25-100 million investments
- Typical EBITDA \$5-30 million

Investment Focus

- Equity for organic or acquisition growth
- Transactions involving full or partial liquidity in private companies or corporate divestitures
- New platforms backing experienced entrepreneurs in proven business models
- Majority ownership or lead minority investor

Target Industries

- Basic Industries & Services
- Energy
- Healthcare
- Telecommunications/Media/Technology

Geography

- North America

TEAM

Partners

Rob Edwards
Travis Hain
Donny Harrison
George Morgan
Scott Poole
Walker Poole
Jack Purcell
Trey Sheridan
John Shimp

Principal

Kurt Leedy, CFA

Vice Presidents

Charles Anderson
Kelly Brennan
Tim Dillon
Laura Fahrney
Cay Freihofer
David Lavins, CFA

Associates

Charlie Griffin
Douglas Groat
Ben Hosler
Petri Lindberg
Seth Peck
Mark Pollak

Chief Operating Officer

Ed Balogh, CPA

Controller

John Chirokas, CPA

Assistant Controllers

Dara Burke
Karen Garrison

CORE INDUSTRY VERTICALS & SECTOR FOCUS

BASIC INDUSTRIES & SERVICES

- **Distribution & Logistics**
- **Industrial Services:** Electric Power • Oil and Gas • Other Services
- **Building Products and Materials**

Team: Rob Edwards, Jack Purcell, Tim Dillon

ENERGY

- **Oil and Gas:** Upstream • Midstream • Services
- **Power and Infrastructure:** Distribution • Services

Team: John Shimp, Cay Freihofer, Doug Groat

HEALTHCARE

- **Services:** Revenue Cycle Management • Cost Containment • Specialty Benefit Management
- **Pharmaceuticals:** Services • Specialty Pharma

Team: Walker Poole, Scott Poole, David Lavins

TELECOM/MEDIA/TECHNOLOGY

- **Telecommunications:** Data Centers & Related Services • Wireless Infrastructure & Services
- **Media:** Digital or Niche-Focused Media
- **Technology:** Software & Services

Team: George Morgan, Trey Sheridan, Kurt Leedy

RIDGEMONT EQUITY PARTNERS I, L.P. (SELECT INVESTMENTS*)

J.A.M.
Distributing Company

 **Momentum**
Momentum is Midstream

THE **COOK & BOARDMAN**
GROUP

 **Aurora**
PARTS & SERVICE NETWORK

 **UNITEX**
OIL AND GAS

 **Unite**
PRIVATE NETWORKS

 **gallus**
Exited Investment

 **Abrasive Products & Equipment, LLC**
Sales • Service • Rentals



Pintail Oil and Gas

 **simpleview**

 **Transportation Insight**
Evaluate. Innovate. Dominate.

 **ALLIED 100** LLC

 **CROSS RIVER FIBER**
BEYOND LIGHT

*For a complete list of investments, please see <http://www.ridgemontep.com/investments/status/all>

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