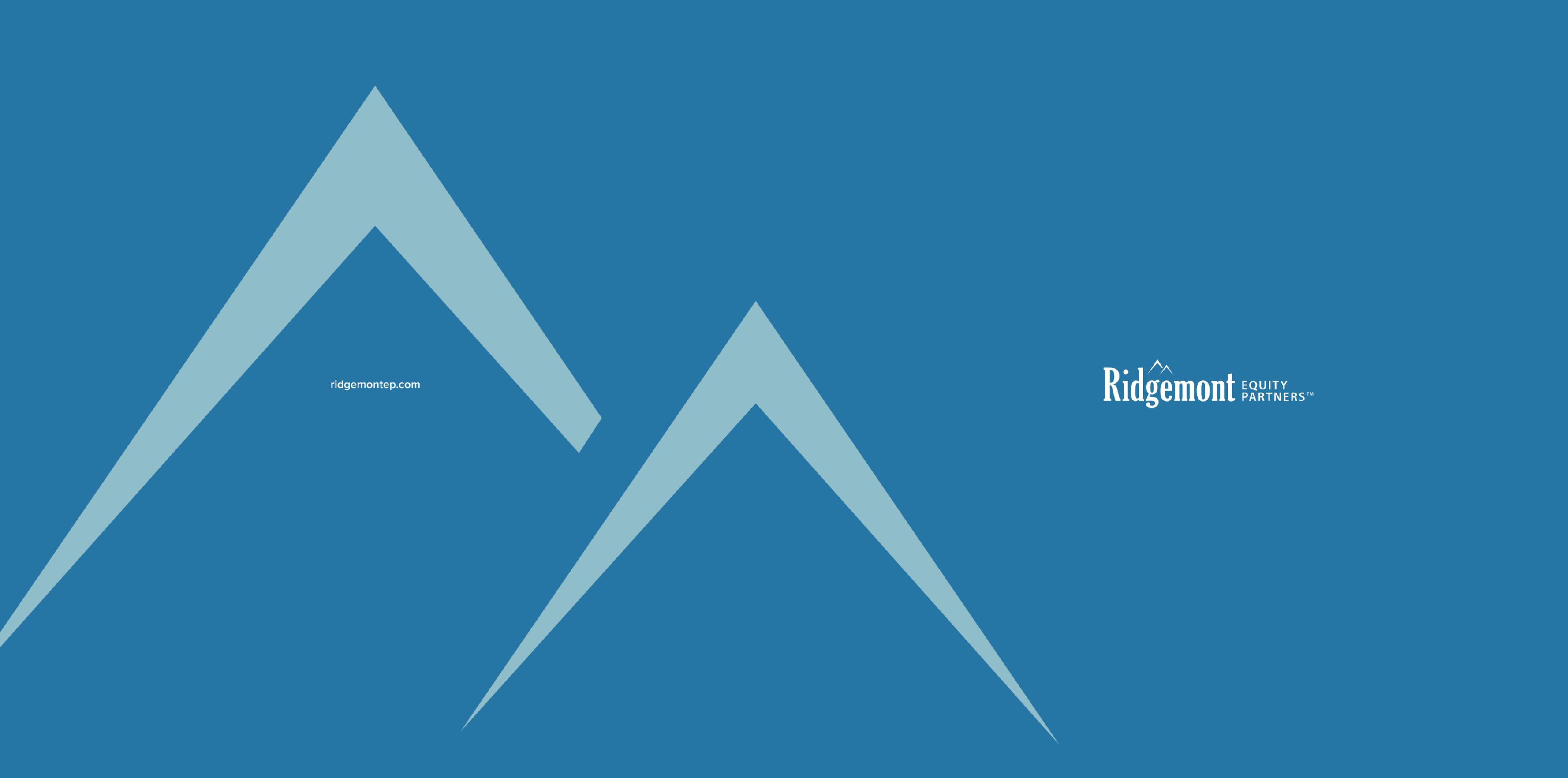




Ridgemont EQUITY
PARTNERS™

Partnering to Build Middle Market Leaders





ridgemontep.com

Ridgemont EQUITY PARTNERS™

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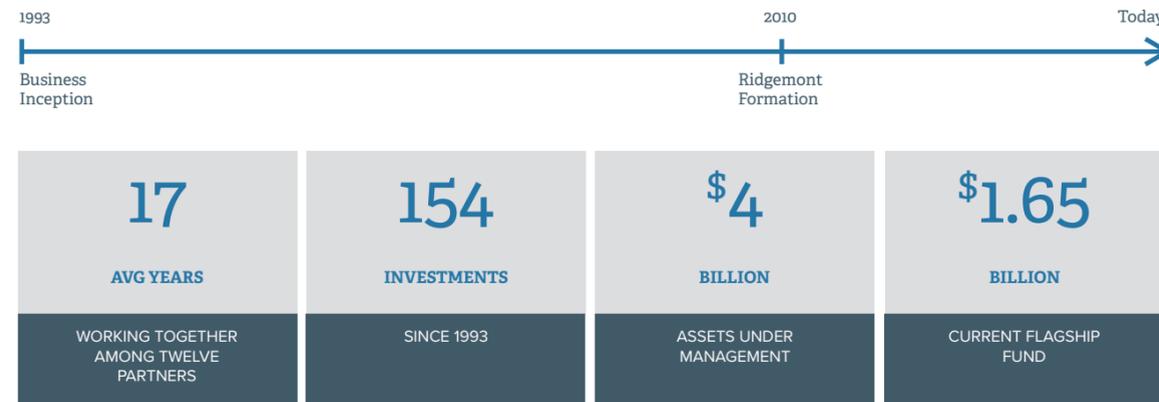
ADMINISTRATION

Abigail Buckner
Christina Canterino
Beth Decker
Mary Hunt

WHO WE ARE

Ridgemont Equity Partners is a middle market private equity firm that has provided over \$5 billion of buyout and growth capital to private companies and new business platforms since 1993. The principals of Ridgemont have a proven, industry-focused model building distinctive middle market companies.

OUR HISTORY



As of June 30, 2020



ORIGINATION AND CAPITAL MARKETS

For new investment opportunities, contact:



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INVESTMENT CRITERIA

Majority ownership or lead minority investor

Equity for organic or acquisition growth

Transactions involving full or partial liquidity in private companies or corporate divestitures

New platforms backing experienced executives in proven business models

SIZE: UP TO \$250 MILLION EQUITY INVESTMENTS
\$5-50 MILLION TYPICAL EBITDA

GEOGRAPHY: North America

SECTOR FOCUSED INVESTING

BUSINESS & INDUSTRIAL SERVICES

Supporting asset-light business models that exhibit growth through a differentiated value proposition

ENERGY

Capitalizing on a growing and dynamic U.S. energy landscape

HEALTHCARE

Identifying solutions that improve quality, reduce cost and increase efficiency throughout the healthcare system

TECH & TELECOM

Focusing on business models with recurring revenue, operating leverage and clear growth opportunities driven by data proliferation

INVESTOR RELATIONS, FINANCE & PORTFOLIO OPERATIONS



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BUSINESS & INDUSTRIAL SERVICES

INVESTMENT PROFILE

► DISTRIBUTION, LOGISTICS & SUPPLY CHAIN SERVICES

- Third-Party Logistics
- Specialty Distribution
- Route-Based and Multi-Location Services
- B2B Food

► TRANSPORTATION AFTERMARKET

- Aftermarket Parts Distribution
- Repair and Maintenance Services
- Next-Generation Transportation Aftermarket (EV & Autonomy)

► TECH ENABLED SERVICES

- Technology and Data Services
- Marketing Services and Data Analytics

► BUILDING PRODUCTS, MATERIALS & OTHER

- HVAC
- B2B Facility and Home Services
- Asset-Light Specialty Manufacturing
- Infrastructure Services

SELECT INVESTMENTS (ACTIVE)

ALLREDI. Allredi is a leading North American distributor of surface preparation, abrasives, and safety products with locations throughout the U.S. and Canada.

AMERICAN SAFETY COUNCIL. American Safety Council is a leading online national provider of mandatory training, education, and certification solutions to regulated end markets.

FleetPride. Fleetpride is the largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States.

MUNCH'S SUPPLY. Munch's Supply is a leading wholesale distributor of heating, ventilation and air conditioning ("HVAC") equipment, parts and supplies.

SEKO. SEKO is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added omnichannel and white glove logistics services.

UNISHIPPERS. Unishippers is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.

Worldwide EXPRESS. Worldwide Express is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.

SELECT INVESTMENTS (EXITED)

Amerit. Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.

Aurora. Aurora is a leading distributor of aftermarket and replacement semi-trailer parts and accessories based outside Indianapolis, IN.

backstage. Backstage is the leading digital career marketplace for performing artists and content creators.

clairus. The Clairus Group is a leading technology-enabled provider of replacement, repair and recalibration services for automotive glass and related advanced driver assistance systems, serving vehicle owners, fleets, and insurance carriers.

THE COOK & BOARDMAN. Cook & Boardman is a leading specialty distributor of commercial metal and wood doors, door frames, door hardware, and related products, including access control devices and specialty products.

DICKINSON FLEET SERVICES. Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.

J.A.M. J.A.M. is a distributor of lubricants, fuel, base stock, and ancillary products for the industrial, commercial vehicle, passenger vehicle, and marine end markets throughout the state of Texas.

NTG. NTG is a leading provider of third party logistics services focused primarily on freight brokerage.

Transportation Insight. Transportation Insight is a leading, technology-enabled third party logistics and business process outsourcing provider.

ENERGY & SUSTAINABLE STRATEGIES

INVESTMENT PROFILE

► MIDSTREAM

- Greenfield or expansion plays
- Product storage/transport
- Water infrastructure/handling

► UPSTREAM

- Sponsoring proven operators and management teams
- Conventional and unconventional assets

► SUSTAINABLE STRATEGIES

- Sponsoring proven developers at the corporate or project level
- Waste diversion and waste-to-value
- Renewable natural gas and biofuels

► ENERGY, UTILITY & ENVIRONMENTAL SERVICES

- Outsourced service business models
- Midstream, downstream, utility, and industrial end markets
- Energy, water, and waste management
- Measurement, testing, inspection, and compliance services

SELECT INVESTMENTS - UPSTREAM

BEACON E&P. - Beacon E&P I (exited): US onshore
- Beacon Resources (exited): US onshore

CASILLAS. - Casillas Petroleum Resource Partners: Mid-Continent

CLEAR CREEK. - Clear Creek E&P: Permian

HATCH RESOURCES. - Hatch Resources: Permian

Indigo. - Indigo Natural Resources: Haynesville Shale, Bossier Shale and Cotton Valley
- Indigo Minerals, Indigo Resources and Indigo Haynesville consolidated to form Indigo Natural Resources in 2018

Pintail Oil and Gas. - Pintail Oil and Gas (exited): Gulf Coast

Riverbend. - Riverbend Oil & Gas IX: Oil-weighted US

SILVER HILL ENERGY PARTNERS II, LLC. - Silver Hill Energy Partners II (exited): Permian

Thunder Basin Resources. - Thunder Basin Resources: Powder River Basin

UNITEX OIL AND GAS. - Unitex Oil and Gas: Permian

SELECT INVESTMENTS - MIDSTREAM

Momentum. - Momentum Energy (exited): Barnett, Piceance
- M2 (exited): Haynesville
- M3 (exited): Marcellus
- M4 (exited): Utica
- M5 (exited): Cotton Valley, Haynesville
- M6: Onshore U.S.

WWM. - WhiteWater Midstream (exited): US onshore
- WhiteWater Midstream II: US onshore

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HEALTHCARE

INVESTMENT PROFILE

▶ BEHAVIORAL HEALTH

- Inpatient Psych and Mental Health
- Autism and Speech Therapy
- Substance Use, MAT, and Eating Disorders

▶ PAYOR SERVICES/MANAGED CARE

- Benefit and Cost Management
- Coding, Credentialing, RCM
- Telehealth

▶ DISTRIBUTION

- Value-added and Specialty Distribution

▶ PHYSICIAN SERVICES

- Office-based Physician Specialties
- Specialty DSO's
- Ancillary Service Providers

▶ POST-ACUTE

- Hospice and Home Health Providers
- Home/Specialty Infusion
- Ancillary Post-Acute Service Providers

▶ PHARMA SERVICES

- CDMO
- CRO and Related Service Providers

SELECT INVESTMENTS (ACTIVE)



Allied 100 is a leading provider of products and services to the automated external defibrillator marketplace.



Anne Arundel Dermatology is a leading provider of dermatological services in Maryland, Virginia, Tennessee, and North Carolina.



HemaSource is the leading technology-enabled distributor of medical products to the plasma collection industry.



Perimeter Healthcare provides mental and behavioral health services in a variety of settings, including inpatient psychiatric hospitals, residential treatment centers and outpatient clinics.



The Speech Pathology Group is a leading school and center-based provider of comprehensive speech and language services and behavioral intervention.



Sunvera Group is a management services organization providing ophthalmology services across multiple subspecialties.

SELECT INVESTMENTS (EXITED)



eviCore is a leading benefit management company, formed through the merger of CareCore National and MedSolutions in 2014.



Gallus Biopharmaceuticals is a premier biologics contract manufacturing organization based in St. Louis, MO, which operates an FDA-approved, commercially-certified facility.



OrthoNet is a leading benefit management company specializing in orthopedics.



SP Pharmaceuticals manufactures liquid or lyophilized parenteral products. SP Pharmaceuticals was acquired by Cardinal Health, Inc.

TECH & TELECOM

INVESTMENT PROFILE

▶ SOFTWARE

- Vertical applications (e.g. HCIT)
- Horizontal applications (e.g. Governance, Risk and Compliance)

▶ INDUSTRIAL IoT

- IoT applications

▶ EDGE INFRASTRUCTURE

- Wireless infrastructure
- Fiber network infrastructure
- Specialized cloud computing services

SELECT INVESTMENTS (ACTIVE)



HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release.



J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as tower and other infrastructure owners and state and local governments.



SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.



UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.



Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and government customers.

SELECT INVESTMENTS (EXITED)



Explorer is a leading provider of back-office application software to the construction and homebuilding industries throughout North America and the UK.



NextG Networks provides wireless infrastructure solutions that enhance network coverage, capacity, and performance for wireless carriers in the United States.



Simpleview is the leading provider of software and digital marketing services to Destination Marketing Organizations.

TEAM



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ACTIVE INVESTMENTS



ALLREDI | 2014

Allredi is a leading North American distributor of surface preparation, abrasives, and safety products with locations throughout the U.S. and Canada.



ALLIED 100 | 2014

Allied 100 is a leading provider of products and services to the automated external defibrillator marketplace.



AMERICAN SAFETY COUNCIL | 2020

American Safety Council is a leading online national provider of mandatory training, education, and certification solutions to regulated end markets.



ANNE ARUNDEL DERMATOLOGY | 2020

Anne Arundel Dermatology is a leading provider of dermatological services in Maryland, Virginia, Tennessee, and North Carolina.



CASILLAS PETROLEUM | 2016

Casillas Petroleum Resource Partners is a private exploration and production company committed to the further development of onshore domestic oil and gas reserves through exploration and development of drilling projects as well as acquisitions of existing producing assets within the Mid-Continent region.



CLEAR CREEK E&P | 2017

Clear Creek E&P is an exploration and production company focused in the Permian Basin.



FLEETPRIDE | 2018

Fleetpride is the largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States.



HATCH RESOURCES | 2019

Hatch Resources is an exploration and production company focused in the Permian Basin.



HEALTHMARK | 2019

HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release.



HEMASOURCE | 2017

HemaSource is the leading technology-enabled distributor of medical products to the plasma collection industry.



INDIGO RESOURCES | 2018

Indigo Natural Resources is a Houston-based private exploration and production company that operates upstream assets in the Haynesville Shale, Bossier Shale and Cotton Valley. Indigo Minerals, Indigo Resources and Indigo Haynesville consolidated to form Indigo Natural Resources in 2018.



J5 INFRASTRUCTURE PARTNERS | 2015

J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as tower and other infrastructure owners and state and local governments.



MUNCH'S SUPPLY | 2019

Munch's Supply is a leading wholesale distributor of heating, ventilation and air conditioning ("HVAC") equipment, parts and supplies.



M6 MIDSTREAM | 2020

M6 Midstream is an independent midstream energy company that will look to develop and operate greenfield and brownfield oil and gas infrastructure projects in U.S. onshore basins and along the Gulf Coast.

ACTIVE INVESTMENTS (CONTINUED)



PERIMETER HEALTHCARE | 2016

Perimeter Healthcare provides mental and behavioral health services in a variety of settings, including inpatient psychiatric hospitals, residential treatment centers and outpatient clinics.



RIVERBEND OIL AND GAS IX | 2019

Riverbend Oil & Gas IX is an energy company focused on acquiring oil-weighted mineral and royalty interests.



SEKO LOGISTICS | 2020

SEKO is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added omnichannel and white glove logistics services.



SMG | 2017

SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.



SPG | 2019

The Speech Pathology Group is a leading school and center-based provider of comprehensive speech and language services and behavioral intervention.



SUNVERA GROUP | 2018

Sunvera Group is a management services organization providing ophthalmology services across multiple subspecialties.



THUNDER BASIN RESOURCES | 2017

Thunder Basin Resources is an exploration and production company focused in the Powder River Basin.



UNISHIPPERS | 2015

Unishippers is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services across a national franchise network to small and medium-sized businesses.



UNITE PRIVATE NETWORKS | 2010 and 2016

UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.



UNITEX OIL AND GAS | 2012

Unitex Oil and Gas is an upstream exploration and production company based in Midland, Texas, that invests in conventional oil assets in the Permian Basin.



WHITewater MIDSTREAM II | 2019

WhiteWater Midstream II is focused on providing long-haul natural gas transportation services in the Permian Basin.



WORLDWIDE EXPRESS | 2017

Worldwide Express is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.



ZENFI NETWORKS | 2014

Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and government customers.



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