



**Ridgemont** EQUITY  
PARTNERS™

*Partnering to Build Market Leaders*



[ridgemontep.com](http://ridgemontep.com)

 **Ridgemont** EQUITY PARTNERS™

## Leadership

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## Senior Advisors

Donny Harrison  
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Trey Sheridan

## WHO WE ARE

Ridgemont Equity Partners is a Charlotte-based middle market private equity firm that has provided buyout and growth capital to industry-leading companies in the business and tech-enabled services, industrial growth, and healthcare sectors for three decades. The principals of Ridgemont have refined a proven, industry-focused model designed to build distinctive middle market companies.

## OUR HISTORY



<b>&gt;200</b> YEARS	<b>165+</b> INVESTMENTS	<b>\$9+</b> BILLION	<b>\$2.35</b> BILLION
Collective Investing Experience	Since 1993	Assets Under Management	Current Flagship Fund

\*Estimated as of March 31, 2023

### PEOPLE

Longstanding partnership.  
Collaborative approach with management teams and key constituents.

### FOCUS

Three industry verticals.  
Expertise demonstrated over time and across cycles.

### SUSTAINABILITY

Commitment to long term and sustainable value creation through responsible investment.

## ORIGINATION AND CAPITAL MARKETS For new investment opportunities, contact:



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## INVESTMENT CRITERIA

**Majority ownership or lead minority investor**

**Equity for organic or acquisition growth**

**Transactions involving full or partial liquidity in private companies or corporate divestitures**

**Service and distribution business models**

**SIZE**

**\$100mm-\$1b+** ENTERPRISE VALUE

**UP TO \$500** MILLION EQUITY COMMITMENTS

**GEOGRAPHY**

**North America**

## SECTOR FOCUSED INVESTING



**BUSINESS & TECH  
ENABLED SERVICES**



**INDUSTRIAL  
GROWTH**



**HEALTHCARE**

## COLLABORATIVE PARTNERS

Track record of building market leaders alongside entrepreneurs.



\*A nominal fee was paid to submit Ridgemont's application to be eligible for inclusion.

# BUSINESS & TECH-ENABLED SERVICES

Supply Chain Complexity & Velocity

Proprietary or Customized Technology as a Differentiator

Digitization & Automation of Manual Processes to Drive Efficiencies

Human Capital Solutions

Ed-tech, Training & Certification

Third-Party Logistics

Software in Select End Markets

B2B Food Supply Chain Services

## SELECT INVESTMENTS (ACTIVE)



Certus is a leading professional training and certification platform that provides content, simulations, and compliance solutions for regulated end-markets through its suite of brands and companies.



eShipping is a leading, tech-enabled, non-asset based provider of managed transportation services to mid-sized shippers.



HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release.



Northstar is an asset-light provider of sustainability-oriented managed waste and recycling solutions to leading food, consumer packaged goods, and other industrial clients.



Omni Logistics is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added supply chain services.



RoadOne is a leading provider of intermodal logistics solutions, including port and rail container drayage, terminal operations, dedicated truckload solutions, transloading and warehousing and distribution.



SEKO Logistics is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added omnichannel and white glove logistics services.



Softdocs is a leading provider of enterprise content management software to the higher education and K-12 markets.



Sparus is a leading provider of end-to-end outsourced field and professional services for utility and industrial customers.



Teachers of Tomorrow leverages technology to provide digital training, vocational certification, and placement services for K-12 teachers, along with professional development resources to support teachers' careers.

## SELECT INVESTMENTS (ACTIVE)



UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.



Worldwide Express is a leading provider of third party logistics services, including a small parcel, LTL, FTL, and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations. In 2021, Ridgemont reinvested in a transaction that combined Worldwide Express with GlobalTranz Enterprises.

## SELECT INVESTMENTS (EXITED)



Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.



Aurora is a leading distributor of aftermarket and replacement semi-trailer parts and accessories based outside Indianapolis, IN.



Backstage is the leading digital career marketplace for performing artists and content creators.



Ceridian is a human resource solutions company that provides a suite of products, including payroll, compensation, employee benefits administration, staffing, compliance, and HR administration.



Clean Earth offers contaminated soil, dredge sediments, and other non-hazardous materials processing and disposal services.



Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.



Explorer is a leading provider of back-office application software to the construction and homebuilding industries throughout North America and the UK.



NTG is a leading provider of third party logistics services focused primarily on freight brokerage.



ServiceMaster is a leading provider of residential and commercial services including lawn care and landscape maintenance, termite and pest control, and home warranties.



SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.



Simpleview is the leading provider of software and digital marketing services to Destination Marketing Organizations.



Transportation Insight is a leading, technology-enabled third party logistics and business process outsourcing provider.



Unishippers is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services across a national franchise network to small and medium-sized businesses.



Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and government customers.

# INDUSTRIAL GROWTH

Significant Installed Base of Assets or Aging Infrastructure

Positive Outsourcing Trends with Re-Occuring Demand Profile

Environmental Impact Minimization and Resource Maximization

Value-Added Distribution

Transportation Aftermarket

Environmental, Power & Infrastructure Services

Facility & Home Services

Sustainability Projects

## SELECT INVESTMENTS (ACTIVE)



Allredi is a leading North American distributor of surface preparation, abrasives, and safety products with locations throughout the U.S. and Canada.



Crete Mechanical Group is a leading provider of commercial facility and mechanical services including HVAC, electrical, plumbing and building automation to a diverse range of end markets and geographies.



Fleetpride is the largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States.



Gron Fuels is a greenfield renewable diesel refinery project.



Munch's Supply is a leading wholesale distributor of heating, ventilation and air conditioning ("HVAC") equipment, parts and supplies. In 2021, Ridgemont reinvested in a transaction that combined Munch's Supply with Marcone, a leading distributor of OEM branded residential appliance repair parts.



Northstar is an asset-light provider of sustainability-oriented managed waste and recycling solutions to leading food, consumer packaged goods, and other industrial clients.

S P A R U S

Sparus is a leading provider of end-to-end outsourced field and professional services for utility and industrial customers.



UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.

## SELECT INVESTMENTS (ACTIVE)



Worldwide Produce is a leading distributor of fresh fruits, vegetables, dairy products and specialty foods to restaurants, foodservice customers, and grocery stores across the western United States.

## SELECT INVESTMENTS (EXITED)



Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.



Aurora is a leading distributor of aftermarket and replacement semi-trailer parts and accessories based outside Indianapolis, IN.



The Clairus Group is a leading technology-enabled provider of replacement, repair and recalibration services for automotive glass and related advanced driver assistance systems, serving vehicle owners, fleets, and insurance carriers.



Cook & Boardman is a leading specialty distributor of commercial metal and wood doors, door frames, door hardware, and related products, including access control devices and specialty products.



Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.



J.A.M. is a distributor of lubricants, fuel, base stock, and ancillary products for the industrial, commercial vehicle, passenger vehicle, and marine end markets throughout the state of Texas.



J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as tower and other infrastructure owners and state and local governments.



TransDigm engages in the design, production, and supply of aircraft components for use in commercial and military aircraft worldwide.



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# HEALTHCARE

Aging Demographics and Cost Reduction Driving Market Tailwinds

Provider Consolidation

Heightened Awareness of Mental Health

Shift Towards Cloud-Based Tech Platforms & Interoperability across Systems

Physician Services

Behavioral Health

Post-Acute Care

Healthcare IT

Supply Chain Solutions

Pharma Services

Payor Services

## SELECT INVESTMENTS (ACTIVE)



Agape Care Group

Agape Care Group is a leading provider of hospice services in South Carolina and Georgia.



American Outcomes Management is a leading provider of specialty infusion services.



Anne Arundel Dermatology is a leading provider of dermatological services in the Mid-Atlantic and Southeastern U.S.



HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release.



HemaSource is the leading technology-enabled distributor of medical products to the plasma collection industry.



Perimeter Healthcare  
Integrated Behavioral Care

Perimeter Healthcare provides mental and behavioral health services in a variety of settings, including inpatient psychiatric hospitals, residential treatment centers and outpatient clinics.



Sunvera Group is a management services organization providing ophthalmology services across multiple subspecialties.



Unison Therapy Services is a multidisciplinary industry leader that provides evidence-based, family-first therapies to children with autism and other developmental disabilities.

## SELECT INVESTMENTS (EXITED)



Allied 100 is a leading provider of products and services to the automated external defibrillator marketplace.



AMN Healthcare Services provides healthcare staffing and management services in the United States.



eviCore is a leading benefit management company, formed through the merger of CareCore National and MedSolutions in 2014.



Gallus Biopharmaceuticals is a premier biologics contract manufacturing organization based in St. Louis, MO, which operates an FDA-approved, commercially-certified facility.



Interim HealthCare provides home care and medical staffing services in the United States.



Kendle International is a clinical research organization that provides Phase I-IV clinical development services on a contract basis to the biopharmaceutical industry worldwide.



National Seating and Mobility is the nation's largest independent provider of specialized rehabilitation equipment and wheelchairs for severely physically challenged individuals.



OrthoNet is a leading benefit management company specializing in orthopedics.



SP Pharmaceuticals manufactures liquid or lyophilized parenteral products. SP Pharmaceuticals was acquired by Cardinal Health, Inc.



VWR International distributes scientific supplies, chemicals, and equipments primarily in North America and Europe.



## SELECT ACTIVE INVESTMENTS

## SELECT ACTIVE INVESTMENTS



Hospice Services



Specialty Distribution



Specialty Infusion Services



Dermatology Services



Online Training



Facility & Mechanical Services



Third-Party Logistics



Specialty Distribution



Renewable Diesel



Healthcare IT



Specialty Distribution



Specialty Distribution



Environmental & Facility Services



Third-Party Logistics



Perimeter Healthcare  
Integrated Behavioral Care

Behavioral Health



Third-Party Logistics



Third-Party Logistics



EdTech



Utility Services



Ophthalmology Services



Online Training



Behavioral Health



Fiber Network



Third-Party Logistics



Specialty Distribution



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