

Partnering to Build Market Leaders

ridgemontep.com



Leadership

Rob Edwards Jack Purcell

Partners

Anthony Cassano Matt Ibbetson Ryan Jack Kelly Lineberger

Principals / VPs

John Grenier Eric Langerman Will Dull Michael Mandl Tessa Shakon

Senior Associates / Associates

Tom Polak Andrew Schultz **Casey Balikian** Kate Carrington Annie Pearson Peter Thompsor Carter Walters

Finance & Firm Operations

Curtis Jones Angus Brown Tina Carson Dara Metcalf Christina Wright

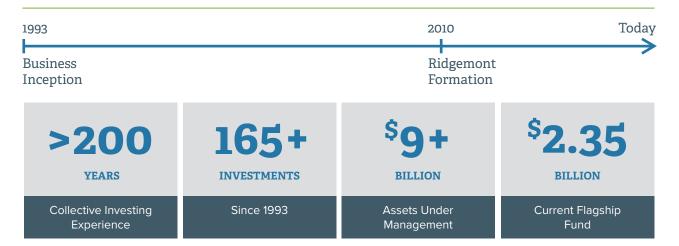
Senior Advisors

George Morgan Trey Sheridan

WHO WE ARE

Ridgemont Equity Partners is a Charlotte-based middle market private equity firm that has provided buyout and growth capital to industry-leading companies in the business and tech-enabled services, industrial growth, and healthcare sectors for three decades. The principals of Ridgemont have refined a proven, industry-focused model designed to build distinctive middle market companies.

OUR HISTORY



*Estimated as of March 31, 2023

PEOPLE

Longstanding partnership. Collaborative approach with management teams and key constituents.

FOCUS

Three industry verticals. Expertise demonstrated over time and across cycles.

SUSTAINABILITY

Commitment to long term and sustainable value creation through responsible investment.

ORIGINATION AND CAPITAL MARKETS For new investment opportunities, contact:



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INVESTMENT CRITERIA

Majority ownership or lead mind

Equity for organic or acquisiti

Transactions involving full liquidity in private companies divestitures

Service and distribution busin

SECTOR FOCUSED INVESTING



COLLABORATIVE PARTNERS

Track record of building market leaders alongside entrepreneurs.



2021

*A nominal fee was paid to submit Ridgemont's application to be eligible for inclusion.

ority investor	\$100mm-
ion growth	sib+ enterprise value
or partial or corporate	UP TO \$500 MILLION EQUITY COMMITMENTS
ness models	North America







BUSINESS & TECH-ENABLED SERVICES

Supply Chain Complexity & Velocity

Proprietary or Customized Technology as a Differentiator Digitization & Automation of Manual **Processes to Drive Efficiencies**

Human Capital Solutions

Ed-tech. **Training &** Certification

Third-Party Logistics

Software in Select End Markets

B2B Food Supply Chain Services

SELECT INVESTMENTS (ACTIVE)



Certus is a leading professional training and certification platform that provides content, simulations, and compliance solutions for regulated end-markets through its suite of brands and companies.

eShipping is a leading, tech-enabled, non-asset based provider of managed transportation services to mid-sized shippers.



HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release.



Northstar is an asset-light provider of sustainability-oriented managed waste and recycling solutions to leading food, consumer packaged goods, and other industrial clients.



Omni Logistics is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added supply chain services.



RoadOne is a leading provider of intermodal logistics solutions, including port and rail container drayage, terminal operations, dedicated truckload solutions, transloading and warehousing and distribution.



SEKO Logistics is a leading provider of global third party logistics services, including freight forwarding, eCommerce fulfillment and other value-added omnichannel and white glove logistics services.



Softdocs is a leading provider of enterprise content management software to the higher education and K-12 markets.



Sparus is a leading provider of end-to-end outsourced field and professional services for utility and industrial customers.



Teachers of Tomorrow leverages technology to provide digital training, vocational certification, and placement services for K-12 teachers, along with professional development resources to support teachers' careers.

SELECT INVESTMENTS (ACTIVE)



UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.

WORLDWIDE GLOBALTRANZ, EXPRESS' Freight driven by technology.

Worldwide Express is a leading provider of third party logistics services, including a small parcel, LTL, FTL, and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations. In 2021, Ridgemont reinvested in a transaction that combined Worldwide Express with GlobalTranz Enterprises.

SELECT INVESTMENTS (EXITED)



Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.



backstage.



e

CLEANEARTH.

services.

IN.

Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.

> Explorer



NTG



Simpleview is the leading provider of software and digital marketing services to Destination Marketing Organizations.



simpleview

UNISHIPPERS

Unishippers is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services across a national franchise network to small and medium-sized businesses.





Aurora is a leading distributor of aftermarket and replacement semi-trailer parts and accessories based outside Indianapolis,

Backstage is the leading digital career marketplace for performing artists and content creators.

Ceridian is a human resource solutions company that provides a suite of products, including payroll, compensation, employee benefits administration, staffing, compliance, and HR administration.

Clean Earth offers contaminated soil, dredge sediments, and other non-hazardous materials processing and disposal

Explorer is a leading provider of back-office application software to the construction and homebuilding industries throughout North America and the UK.

NTG is a leading provider of third party logistics services focused primarily on freight brokerage.

ServiceMaster is a leading provider of residential and commercial services including lawn care and landscape maintenance, termite and pest control, and home warranties.

SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.

Transportation Insight is a leading, technology-enabled third party logistics and business process outsourcing provider.

Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and government customers.

SELECT INVESTMENTS (ACTIVE) INDUSTRIAL GROWTH Worldwide Significant Installed Base of Assets Positive Outsourcing Trends with **Environmental Impact Minimization** SELECT INVESTMENTS (EXITED) Re-Occuring Demand Profile or Aging Infrastructure and Resource Maximization meri **Environmental**. Power Value-Added Transportation Facility & Home **Sustainability** & Infrastructure Aftermarket Distribution Services Projects Aurora Services IN. clairus THE COOK & BOARDMAN **SELECT INVESTMENTS (ACTIVE) JALLREDI** Allredi is a leading North American distributor of surface preparation, abrasives, and safety products with locations throughout the U.S. and Canada. SON FLEET SERVICES CRETE MECHANICAL GROUP Crete Mechanical Group is a leading provider of commercial facility and mechanical services including HVAC, electrical, plumbing J.A.M and building automation to a diverse range of end markets and geographies. Distributing Company etPride Fleetpride is the largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States **15** INFRASTRUCTURE GRÖN Gron Fuels is a greenfield renewable diesel refinery project. TRANSDIGM Munch's Supply is a leading wholesale distributor of heating, ventilation and air conditioning ("HVAC") equipment, parts and worldwide. supplies. In 2021, Ridgemont reinvested in a transaction that combined Munch's Supply with Marcone, a leading distributor of OEM branded residential appliance repair parts. NORTHSTAR RECYCLING Northstar is an asset-light provider of sustainability-oriented managed waste and recycling solutions to leading food, consumer packaged goods, and other industrial clients. government customers. S P A R U S

Unite

UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.

Sparus is a leading provider of end-to-end outsourced field and professional services for utility and industrial customers.



Worldwide Produce is a leading distributor of fresh fruits, vegetables, dairy products and specialty foods to restaurants, foodservice customers, and grocery stores across the western United States.

Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.

Aurora is a leading distributor of aftermarket and replacement semi-trailer parts and accessories based outside Indianapolis,

The Clairus Group is a leading technology-enabled provider of replacement, repair and recalibration services for automotive glass and related advanced driver assistance systems, serving vehicle owners, fleets, and insurance carriers.

Cook & Boardman is a leading specialty distributor of commercial metal and wood doors, door frames, door hardware, and related products, including access control devices and specialty products.

Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.

J.A.M. is a distributor of lubricants, fuel, base stock, and ancillary products for the industrial, commercial vehicle, passenger vehicle, and marine end markets throughout the state of Texas

J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as tower and other infrastructure owners and state and local governments.

TransDigm engages in the design, production, and supply of aircraft components for use in commercial and military aircraft

Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and

HEALTHCARE

Aging Demographics and Cost Reduction Driving Market Tailwinds

Provider Consolidation

Heightened Awareness of Mental Health

Shift Towards Cloud-Based Tech Platforms & Interoperability across Systems

Physician Services

Behavioral Post-Acute Care

Healthcare IT

Supply Chain Pharma **Solutions** Services

Payor Services

SELECT INVESTMENTS (EXITED)



Allied 100 is a leading provider of products and services to the automated external defibrillator marketplace.



AMN Healthcare Services provides healthcare staffing and management services in the United States



in 2014.



Gallus Biopharmaceuticals is a premier biologics contract manufacturing organization based in St. Louis, MO, which operates an FDA-approved, commercially-certified facility



Interim HealthCare provides home care and medical staffing services in the United States.



Kendle International is a clinical research organization that provides Phase I-IV clinical development services on a contract basis to the biopharmaceutical industry worldwide.



NATIONAL SEATING & MOBILITY

National Seating and Mobility is the nation's largest independent provider of specialized rehabilitation equipment and wheelchairs for severely physically challenged individuals.





Health, Inc.



VWR International distributes scientific supplies, chemicals, and equipments primarily in North America and Europe.

SELECT INVESTMENTS (ACTIVE)

Health



Agape Care Group is a leading provider of hospice services in South Carolina and Georgia.



American Outcomes Management is a leading provider of specialty infusion services.



Anne Arundel Dermatology is a leading provider of dermatological services in the Mid-Atlantic and Southeastern U.S.



HealthMark provides software and tech-enabled services related to the management of medical records and information. The company's services help minimize the administrative burden associated with patient check-in, form completion and signing, and compliant medical record release



HemaSource is the leading technology-enabled distributor of medical products to the plasma collection industry.



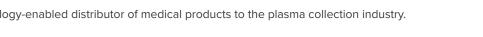
Perimeter Healthcare provides mental and behavioral health services in a variety of settings, including inpatient psychiatric hospitals, residential treatment centers and outpatient clinics.



Sunvera Group is a management services organization providing ophthalmology services across multiple subspecialties.

unison

Unison Therapy Services is a multidisciplinary industry leader that provides evidence-based, family-first therapies to children with autism and other developmental disabilities.





eviCore is a leading benefit management company, formed through the merger of CareCore National and MedSolutions

OrthoNet is a leading benefit management company specializing in orthopedics.

SP Pharmaceuticals manufactures liquid or lyophilized parenteral products. SP Pharmaceuticals was acquired by Cardinal

SELECT ACTIVE INVESTMENTS





Hospice Services

Specialty Distribution



Facility & Mechanical

CRETE MECHANICAL GROUP

Third-Party Logistics

Services





Specialty Distribution

Specialty Distribution





Third-Party Logistics

Third-Party Logistics





Online Training

Behavioral Health



SELECT ACTIVE INVESTMENTS



Specialty Infusion Services



Dermatology Services



Online Training



<u>FleetPride</u>®

Specialty Distribution



Renewable Diesel



Healthcare IT







Behavioral Health

Environmental & Facility Services

Third-Party Logistics



EdTech

S P A R U S

Utility Services



Ophthalmology Services









Fiber Network

Third-Party Logistics

Specialty Distribution

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