WHO WE ARE

Ridgemont Equity Partners is a middle market private equity firm that has provided over $4 billion of buyout and growth capital to private companies and new business platforms since 1993. The principals of Ridgemont have a proven, industry-focused model building distinctive middle market companies.

OUR HISTORY

1993
Today

Business Inception
Ridgemont Formation

20
200

20 AVG YEARS
148 INVESTMENTS
$3.5 BILLION

SINCE 1993
ASSETS UNDER MANAGEMENT
CURRENT FLAGSHIP FUND

$1.65 BILLION

WORKING TOGETHER AMONG EIGHT PARTNERS

SECTOR FOCUSED INVESTING

BUSINESS & INDUSTRIAL SERVICES
Supporting asset-light business models that exhibit growth through a differentiated value proposition.

ENERGY
Capitalizing on a growing and dynamic U.S. energy landscape.

HEALTHCARE
Identifying solutions that improve quality, reduce cost and increase efficiency throughout the healthcare system.

TECH & TELECOM
Focusing on business models with growing revenue opportunities driven by data proliferation.

INVESTOR RELATIONS, FINANCE & PORTFOLIO OPERATIONS

LAURA FAHRNEY
Principal
704.944.0917
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KELLY LINEBERGER
Principal
704.944.0915
klineberger@ridgemontep.com

DONNY HARRISON
Partner
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ED BALOGH
Chief Operating Officer
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MATT IBBETSON
Principal
704.944.0962
mibbetson@ridgemontep.com

INVESTMENT CRITERIA

Majority ownership or lead minority investor
Equity for organic or acquisition growth
Transactions involving full or partial liquidity in private companies or corporate divestitures
New platforms backing experienced executives in proven business models

$250 MILLION EQUITY INVESTMENTS
$5-50 MILLION TYPICAL EBITDA

UP TO $250 MILLION INVESTMENTS

GEOGRAPHY
North America

PEOPLE

Longstanding partnership.
Collaborative approach with management teams and key constituents.

FOCUS

Four industry verticals.
Expertise demonstrated over time and across cycles.

SUSTAINABILITY

Commitment to long term and sustainable value creation through responsible investment.

ORIGINATION AND CAPITAL MARKETS TEAM

For new investment opportunities, contact:

SENIOR ASSOCIATE
Don Harrison
Graham Cox
Will Ollis
Lyle Johnson
Marc Mathews
Joe Peterson

ASSOCIATES
John Chirokas, CPA
Karen Garrison, CPA
Trent Ball, CPA
Angus Brown

ASSOCIATES (retired)
Abigail Buckner
Christina Cantalino
Beth Decker
Carol Edwards
Mary Austin
Katie Stanley
INVESTMENT PROFILE

DISTRIBUTION, LOGISTICS & SUPPLY
- Technology and Data Services
- Marketing Services and Data Analytics

TECH ENABLED SERVICES
- Third-Party Logistics
- Specialty Distribution
- Route-Based and Multi-Location Services
- HVAC
- Infrastructure & Utility Services

BUILDING PRODUCTS, MATERIALS & OTHER
- B2B Facilty and Home Services
- Avis-Light Specialty Manufacturing

TRANSPORTATION AFTERMARKET
- Aftermarket Parts Distribution
- Repair and Maintenance Services
- Next-Generation Transportation Aftermarket (EV & Autonomy)

ENERGY
- Upstream
  - Sponsoring proven operators and management teams
  - Conventional and unconventional assets
- Energy & Environmental Services
  - Sponsoring diversified service businesses
  - Midstream, downstream, and industrial end markets
  - Energy water, and waste management
  - Measurement, inspection, testing, and compliance services

SELECT INVESTMENTS - UPSTREAM
- Beacon E&P (exited): US onshore
  - Beacon Resources: US onshore
- Casillas Petroleum Resource Partners: Mid-Continnet
- Clear Creek E&P: Permian
- Hatch Resources: Permian
- Indigo Natural Resources: Haynesville Shale, Bossier Shale and Cotton Valley
- Indigo Minerals, Indigo Resources and Indigo Haynesville consolidated to form Indigo Natural Resources in 2018
- Pintail Oil and Gas: Gulf Coast
- Roebend Oil and Gas IX: 4-s wielded US
- Silver Hill Energy Partners & (exited): Permian
- Thunder Basin Energy: Powder River Basin
- Untek Oil and Gas: Permian

SELECT INVESTMENTS - MIDSTREAM
- Momentum Energy (exited): Barnett, Piceance
  - M2 (exited): Hayneville
  - M3 (exited): Marcellus
  - M4 (exited): Utica
  - M5: Cotton Valley, Haynesville
- WhiteWater Midstream (exited): US onshore

SELECT INVESTMENTS - ENERGY
- WorldWide Express: Houston, TX
- Dickinson Fleet Services: San Antonio, TX
- Fleetpride: San Antonio, TX
- Backstage: San Antonio, TX
- Unishippers: Jackson, MS
- Worldwide Express: Dallas, TX
- Worldwide Express: Houston, TX
- Worldwide Express: San Antonio, TX

SELECT INVESTMENTS - SELECT INVESTMENTS
- APEX: A leading specialty distributor of surface preparation, remediation, abatement, safety, environment, and wetset cutting products and solutions
- AmT Fleet Solutions: Provides repair and maintenance services for fleet vehicle owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.
- Backstop: A leading technology-enabled provider of replacement, repair, and recalculation services for automotive glass and related advanced driver assistance systems, serving vehicle owners, fleets, and insurance carriers.
- Dickenson Fleet Services: Provides repair, maintenance and technology-enabled fleet management services for vehicles fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.
- Flexigard: The largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States
- March's Supply: A leading wholesale distributor of heating, ventilation and air conditioning (HVAC) equipment, parts and supplies.
- Unichem: A leading provider of third party logistics services, including small parcel, LTL, FTL, and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.
- Worldwide Express: A leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.

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SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.

UPN specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UPN currently provides service in 12 states, primarily in the Midwest U.S.

J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as lower and other infrastructure owners and state and local governments.

NextG Networks provides wireless infrastructure solutions that enhance network coverage, capacity, and performance for wireless carriers in the United States.

Simpleview is the leading provider of software and digital marketing services to Destination Marketing Organizations.

evCore is a leading benefit management company formed through the merger of CareCore National and MedSolutions in 2014.

Gallus Biopharmaceuticals is a premier biologics contract manufacturing organization based in St. Louis, MO, which operates an FDA-approved, commercially-certified facility.

OrthoNet is a leading benefit management company specializing in orthopedics.

SP Pharmaceuticals manufactures liquid or lyophilized parenteral products. SP Pharmaceuticals was acquired by Cardinal Health, Inc.

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TECH & TELECOM

SOFTWARE (ACTIVE)
- Vertical application software
- Saas
- On-Premise

EDGE INFRASTRUCTURE (ACTIVE)
- Wireless infrastructure
- Fiber network infrastructure
- Specialized Cloud Computing Services

SELECT INVESTMENTS (EXITED)

evCore

Gallus Biopharmaceuticals

OrthoNet

SP Pharmaceuticals

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SELECT INVESTMENTS (EXITED)

evCore

Gallus Biopharmaceuticals

OrthoNet

SP Pharmaceuticals
ABRASIVE PRODUCTS & EQUIPMENT | 2014
AP&E is a leading specialty distributor of surface preparation, remediation, abatement, safety, environmental, and waterjet cutting products and solutions.

ALLIED 100 | 2014
Allied 100 is a leading provider of products and services to the automated external defibrillator marketplace.

AMERIT | 2018
Amerit Fleet Solutions provides repair and maintenance services for vehicle fleet owners and operators across North America, operating via a collection of mobile repair units, branch locations, and on-site customer locations.

BACKSTAGE | 2018
Backstage is the leading digital career marketplace for performing artists and content creators.

BEACON E&P II | 2018
Beacon E&P II is a private company based in Denver that targets onshore unconventional oil and gas plays across the United States.

CASILLAS PETROLEUM | 2016
Casillas Petroleum Resource Partners is a private exploration and production company committed to the further development of onshore domestic oil and gas reserves through exploration and development of drilling projects as well as acquisitions of existing producing assets within the Mid-Continent region.

CLAIRUS GROUP | 2018
The Clairus Group is a leading distributor of automotive glass and a leading technology-enabled provider of replacement, repair and recall services for automotive glass and related advanced driver assistance systems, serving vehicle owners, fleets, and insurance carriers.

CLEAR CREEK E&P | 2017
Clear Creek E&P is an exploration and production company focused in the Permian Basin.

DICKINSON FLEET SERVICES | 2017
Dickinson Fleet Services provides repair, maintenance and technology-enabled fleet management services for vehicle fleet owners and operators across the United States, utilizing a network of mobile technicians and branch locations.

FLEETPRIDE | 2018
Fleetpride is the largest independent distributor of aftermarket heavy duty truck and trailer parts in the United States.

HATCH RESOURCES | 2019
Hatch Resources is an exploration and production company focused in the Permian Basin.

HEMA SOURCE | 2017
HemaSource is the leading technology-enabled distributor of medical products to the plasma collection industry.

INDIGO RESOURCES | 2018
Indigo Natural Resources is a Houston-based private exploration and production company that operates upstream assets in the Haynesville Shale, Bossier Shale and Cotton Valley. Indigo Minerals, Indigo Resources and Indigo-Haynesville consolidated to form Indigo Natural Resources in 2018.

J5 INFRASTRUCTURE PARTNERS | 2015
J5 Infrastructure Partners, through Cortel and TowerCom, performs site acquisition, leasing, permitting, zoning, structural engineering, utility coordination and equipment installation services directly to all four of the top wireless carriers in the U.S. as well as tower and other infrastructure owners and state and local governments.

M5 MIDSTREAM LLC | 2017
M5 Midstream is an independent midstream energy company that develops and operates significant greenfield oil and gas infrastructure for its producer customers.

MUNCH’S SUPPLY | 2019
Munch’s Supply is a leading wholesale distributor of heating, ventilation and air conditioning (“HVAC”) equipment, parts and supplies.

OPHTHALMIC SPECIALISTS OF MICHIGAN | 2018
Ophthalmic Specialists of Michigan is a leading multi-specialty ophthalmology practice.

PERIMETER HEALTHCARE | 2016
Perimeter Healthcare provides mental and behavioral health services in a variety of settings, including inpatient psychiatric hospitals, residential treatment centers and outpatient clinics.

PINTAIL OIL AND GAS | 2014
Pintail Oil and Gas is a Houston-based company that focuses on acquisition and enhancement of oil and gas fields in the onshore Gulf Coast region.

RIVERBEND OIL AND GAS IX | 2019
Riverbend Oil & Gas IX is an energy company focused on acquiring oil-weighted mineral and royalty interests.

SMG | 2017
SMG provides customer experience, employee engagement, and brand research software solutions and services to clients in the restaurant, retail, grocery, convenience, travel and entertainment, professional services, and healthcare industries.

SPG | 2019
The Speech Pathology Group is a leading school and center-based provider of comprehensive speech and language services and behavioral intervention.

THUNDER BASIN RESOURCES | 2017
Thunder Basin Resources is an exploration and production company focused in the Powder River Basin.

UNISHIPPERS | 2015
Unishippers is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services across a national franchise network to small and medium-sized businesses.

UNITE PRIVATE NETWORKS | 2010 and 2016
UNP specializes in providing high-capacity data communications networks and related services to schools, government, carriers, data centers and enterprise business customers. UNP currently provides service in 12 states, primarily in the MidWest U.S.

UNITEX OIL AND GAS | 2012
UniteX Oil and Gas is an upstream exploration and production company based in Midland, Texas, that invests in conventional oil assets in the Permian Basin.

WORLDWIDE EXPRESS | 2017
Worldwide Express is a leading provider of third party logistics services, including small parcel, LTL, FTL and air freight shipping services to small and medium-sized businesses through a national presence of company-owned and franchise locations.

ZENFI NETWORKS | 2014
Zenfi Networks is a communications provider that designs, constructs and maintains its own fiber optic network infrastructure, allowing it to provide reliable, high bandwidth and low latency service to its enterprise, carrier and government customers.